

NON-CONFIDENTIAL

SENT VIA E-MAIL

December 17, 2020

SIMA Registry and Disclosure Unit
Anti-dumping and Countervailing Program
Canada Border Services Agency
11th Floor, 100 Metcalfe Street
Ottawa ON K1A 0L8

RE: Further Information of Relevance Concerning CertainTeed Canada Inc.’s Request for Re-Investigation of Normal Values and Export Prices in *Certain Gypsum Board*

On October 19, 2020, CertainTeed Canada, Inc. (“CTG Canada”) filed a request that the CBSA commence a re-investigation of normal values and export prices of gypsum board covered by the Finding in *Certain Gypsum Board* (the “Finding”).¹ In that letter, CTG Canada explained that there have been significant changes in U.S. selling prices in the United States, and, in particular, that at least three U.S. gypsum board manufacturers issued price increases ranging between 10 and 15 percent that would take effect in October 2020.² Further to that letter, and in conformity with CertainTeed Gypsum US (“CTG US”) ongoing disclosure obligations set out in the CBSA’s letter of July 18, 2019, CTG Canada and CTG US (collectively “CTG”) would like to provide an update to the CBSA concerning that price increase notice.

CTG has information demonstrating that the price increase issued by CTG US in October 2020 []. CTG has collected information concerning the net selling price for [

]. These [] products are the most significant sales for []. CTG has provided product-specific pricing information in order to avoid issues pertaining to product mix when providing pricing data for all subject gypsum board. As **Table 1**, below, shows, [

]. Additionally, []. Notably, these increases have happened over just two months.

¹ See Letter from CTG Canada to the CBSA, “Request for Re-Investigation of Normal Values and Export Prices in Certain Gypsum Board” (October 19, 2020).

² Letter from CTG Canada to the CBSA, “Request for Re-Investigation of Normal Values and Export Prices in Certain Gypsum Board” (October 19, 2020) at 5.

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Table 1 Net Selling Price Trends [] (USD/MSF)			
Product	[]	[]	Percent Change
[]	[]	[]	[]
[]	[]	[]	[]

Additionally, CTG would like to advise the CBSA of an impending price increase in the United States. As show in **Non-Confidential Attachment 1**, CTG US will be implementing a 20 percent price increase on all wallboard products. The price increase will be effective of all shipments starting January 4, 2021.

CTG has also learned that USG is planning a price increase of 20 percent on all Sheetrock brand wallboard products. The price increase was announced on December 4, 2020 and is to take effect on January 4, 2021. See **Non-Confidential Attachment 2**.

As noted in CTG Canada’s initial request, therefore, these price changes mean that the normal values based on s. 15 of the *SIMA* are no longer reflective of U.S. market prices and would justify a normal value review.³

CTG Canada would be happy to answer any questions the CBSA may have about this request, either directly or through counsel.

Sincerely yours,

Andrew M. Lanouette
 Cassidy Levy Kent (Canada) LLP

³ Memorandum D14-1-8, “Re-investigation and Normal Value Review Policy – Special Import Measures Act (SIMA) at para. 13.

ATTACHMENT 1

CTG US Price Increase Letter

October 26th, 2020

CertainTeed Gypsum is announcing a price increase effective on all shipments starting on January 4th, 2021. The price of our CertainTeed and Continental branded products will increase by the following amount:

ALL WALLBOARD PRODUCTS ***20%**

*Please note for the wallboard increase, product increase dollar amounts will vary

**ALL COMPOUNDS, POWDERS, TEXTURES,
SPRAYS, GLUES & TAPES** **5%**

This is not a guidance for all of 2021 for any of our products and there could be further increases throughout the year, as we may see continued inflationary impacts throughout our organization. We will keep you comprised of any further announcements.

If you have any questions, please contact your local representative. Price reflecting actual amounts will be sent in advance of the increase effective date

Thank you for your business and continued support.

Sincerely,

CertainTeed Gypsum

AREA: All U.S. and Export

ATTACHMENT 2

USG Price Increase Letter



December 4th, 2020

To Our Customers:

Effective with shipments on and after Monday, January 4th, 2021, USG will increase its prices on all wallboard, glass-mat, interior finishing, and bead and trim products.

- All wallboard products will increase 20%, which includes all Sheetrock® brand wallboard products, Securock® brand glass-mat products, and Durock® brand glass-mat tile backer products.
- All interior finishing products will increase 5%, which includes all Joint Compound, Tape, Texture, Plaster and Accessories products.
- All Bead & Trim products will increase 10% which includes all Paper-Faced Bead & Trim and Metal Bead products.
- Your sales rep will provide you an updated price list which will be effective Monday, January 4th. As we have done in the past, we reserve the right to increase prices during the year.

Please contact your USG sales representative if you have any questions. As always, we thank you for your business and support for USG products.

Sincerely,

A handwritten signature in black ink that reads "Brian Tauke".

Brian Tauke
General Manager

A handwritten signature in black ink that reads "Steve P Bjorklund".

Steve Bjorklund
SVP National Accounts